



**SOUTH FLORIDA WORKFORCE INVESTMENT BOARD
GLOBAL TALENT AND COMPETITIVENESS (GTCC)
COUNCIL MEETING
THURSDAY, AUGUST 22, 2024
8:30 AM**

The Landing at MIA
5 Star Conference Center (Florida Key Room)
7415 Corporate Center Drive, Suite H,
Miami, Florida 33126

The public may choose to view the session online via Zoom. **Registration is required:**
<https://us02web.zoom.us/meeting/register/tZAPcuCuqDoiHdfQcKvvSUWUz1vGZliStRim>

AGENDA

1. Call to Order and Introductions
2. Approval of GTC Council Meeting Minutes
 - A. June 15, 2023
 - B. June 20, 2024
3. Information – New Guidelines for Eligible Training Providers List
4. Information – Future Bankers Training Camp Program Update
5. Information – Bean Automotive Update
6. Recommendation as to Approval for Take Stock in Children Scholarship Administration
7. Recommendation as to Approval of a Culinary Skills Training Program

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"Members of the public shall be given a reasonable opportunity to be heard on a specific agenda item, but must register with the agenda clerk prior to being heard."



SFWIB GLOBAL TALENT & COMPETITIVENESS COUNCIL MEETING

DATE: 8/22/2024

AGENDA ITEM: 2A

AGENDA TOPIC: MEETING MINUTES

SFWIB GLOBAL TALENT & COMPETITIVENESS COUNCIL MEETING MINUTES

DATE/TIME: June 15, 2023, 8:30AM

LOCATION: The Landing at MIA
 5 Star Conference Center (Florida Key Room)
 7415 Corporate Center Drive, Suite H
 Miami, FL 33126

Zoom: <https://us02web.zoom.us/meeting/register/tZ0lceysqj4oGtWBmMGILVbF68iV33SCib29>

1. **CALL TO ORDER:** Chairwoman Ferradaz called to order the regular meeting of the SFWIB Global Talent and Competitiveness Council on June 15, 2023 at 8:40am.
2. **ROLL CALL:** 9 members; 5 required; 5 present: Quorum Established

SFWIB GTCC MEMBERS PRESENT	SFWIB GTCC MEMBERS ABSENT	SFWIB STAFF
Brown, Clarence (Zoom) Del Valle, Juan-Carlos Ferradaz, Gilda, Chair Lincoln, Michelle, Commissioner Loynaz, Oscar M.D., Vice-Chair Piedra, Obdulio (Zoom)	Gazitua, Luis SFWIB GTCC MEMBERS EXCUSED Brecheisen, Bruce Grice, Sonia	Almonte, Ivan Beasley, Rick Kelly, Travis Smith, Robert
OTHER ATTENDEES		



Agenda items are displayed in the order they were discussed.

2A. Approval – SFWIB GTCC Meeting Minutes – April 20, 2023

Motion by Mr. del Valle to approve the April 20, 2023 Global Talent & Competitive Council Meeting minutes.

Dr. Loynaz seconded the motion; **item is passed without dissent.**

No further comments or suggestions were submitted from the members. Item closed.

3. Informational – Florida Gap Map

Chairwoman Ferradaz introduced the item; Mr. Beasley further presented.

Mr. Beasley described two recent events in which he took part, namely his trip to Jacksonville to meet with all state workforce executives prior to the state board meeting and his attendance at the Florida Chambers Prosperity Campaign Summit, where he was exposed to the Florida Gap Map, which illuminates concentrations of childhood poverty in various zip codes. Mr. Baltuch, Sr. Vice President of the State Chamber, will be presenting the prosperity campaign to the full board and perhaps go over the Gap Map as well.

Mr. Beasley reviewed the Gap Map and Opportunity Metrics with GTCC members, highlighting and discussing areas that fall within Miami-Dade/Monroe Counties (28 total, which account for 1.1M people). Additionally, he discussed a number of programs and ways in which CSSF could be of assistance.

There was continued discussion around available SNAP/TANF benefits and how we may be able to assist the communities discussed.

No further questions or comments were presented. Item closed.

4. Approval –Related Party Contracts

Chairwoman Ferradaz introduced the item; Mr. Smith further presented.

Mr. Smith explained that Florida Statutes and the Grantee/Sub grantee Agreement requires any SFWIB member with a direct or indirect relationship (via relative, spouse, etc.) to a vendor/organization that may receive a contract from CareerSource South Florida to submit a Contract Information/Disclosure and Certification of Conflict of Interest in a Contract ("Related Party") Form.



There are four vendors currently represented by SFWIB, namely,

- The District Board of Trustees of Miami Dade College (MDC)
- Miami-Dade County Public Schools (M-DCPS)
- The Academy of South Florida, Inc. (The Academy)
- Academic Technologies, Inc. (The Code Academy)

Motion by Mr. del Valle to approve.

Mr. Brown seconded the motion; **item is passed without dissent.**

No further questions or comments were presented. Item closed.

8. Approval – New Programs for an Existing Training Provider

Chairwoman Ferradaz introduced the item; Mr. Smith further presented the new pre-apprenticeship program for Miami Dade College, an existing training provider.

Motion by Mr. Brown to approve.

Mr. del Valle seconded the motion; **item is passed without dissent.**

No further questions or comments were presented. Item closed.

5. Approval – Monroe County Youth Services Contractors

Chairwoman Ferradaz introduced the item; Mr. Smith further presented the request to authorize staff to contract with Monroe County Public School System for Youth Services.

Motion by Mr. Piedra to approve.

Mr. del Valle seconded the motion; **item is passed without dissent.**

Chairwoman Ferradaz wanted to know how the transfer of Monroe County to Region 24 would affect the contract/youth program. Mr. Smith indicated that CSSF staff would add a termination clause to the contract and invoke it once the transition is complete. He added that Region 24, as a direct service provider, would employ its own personnel to manage the youth program. There was continued discussion regarding the transition and any resulting obligations.

No further questions or comments were presented. Item closed.



6. Approval – Take Stock in Children Program Administration (BBBS)

Chairwoman Ferradaz introduced the item; Mr. Kelly further presented.

Motion by Mr. Brown to approve.

Mr. del Valle seconded the motion; **item is passed without dissent.**

Chairwoman Ferradaz inquired as to the monetary value of the scholarships they will administer. Mr. Kelly reported that we have 858 scholarships; we will ask the Board to approve the purchase of 275 scholarships today, bringing the total number of available scholarships to 1133, at a cost of approximately \$5,000 per scholarship - depending on whether it is a two or four year scholarship(5% administrative cost).

No further questions or comments were presented. Item closed.

7. Approval – Stanley G. Tate Florida Prepaid College Foundation

Chairwoman Ferradaz introduced the item; Mr. Kelly further presented.

Motion by Mr. Piedra to approve.

Mr. Brown seconded the motion; **item is passed without dissent.**

No further questions or comments were presented. Item closed.

8. Approval – Funding for the AAR Eagle Sheet Metal Career Pathway Program

Chairwoman Ferradaz introduced the item; Mr. Kelly further presented the details of the sheet metal program.

Motion by Dr. Loynaz to approve.

Mr. del Valle seconded the motion; **item is passed without dissent.**

No further questions or comments were presented. Item closed.

Being as there were no further questions or concerns, the meeting adjourned at 9:20am.



SFWIB GLOBAL TALENT & COMPETITIVENESS COUNCIL MEETING

DATE: 8/22/2024

AGENDA ITEM: 2B

AGENDA TOPIC: MEETING MINUTES

SFWIB GLOBAL TALENT & COMPETITIVENESS COUNCIL MEETING MINUTES

DATE/TIME: June 20, 2023, 8:30AM

LOCATION: Virtual Meeting

Zoom: <https://us02web.zoom.us/meeting/register/tZApcuCuqDoiHdfQcKvvSUWUz1vGZLiStRim>

1. **CALL TO ORDER:** Chairwoman Ferradaz, called to order the regular meeting of the SFWIB Global Talent and Competiveness Council on June 20, 2024 at 8:35am.
2. **ROLL CALL:** 11 members; 6 required; 6 present: Quorum Achieved

SFWIB GTCC MEMBERS PRESENT	SFWIB GTCC MEMBERS ABSENT	SFWIB STAFF
(All members attended via Zoom) 1. Brecheisen, Bruce 2. Brown, Clarence 3. Del Valle, Juan-Carlos 4. Ferradaz, Gilda, Chair 5. Palacios, Carol 6. Whitaker, David	Gazitua, Luis Grice, Sonia Lincoln, Michelle, Commissioner SFWIB GTCC MEMBERS EXCUSED Loynaz, Oscar M.D., Vice-Chair Piedra, Obdulio	Beasley, Rick Gonzalez, Yoandy Smith, Robert Vice, Karlisha
OTHER ATTENDEES		
Fox, Bryan, My It Future Institute		

Agenda items are displayed in the order they were discussed.

An administrative announcement was made at the start of the meeting, informing members of the recent implementation of a new polling feature that will permit them to enter their vote(s) electronically during virtual meetings.



2A. Global Talent and Competitiveness Council Meeting Minutes – April 18, 2024

Chairwoman Ferradaz announced the consideration of minutes from the April 18, 2024 GTCC meeting and permitted the members to conduct a review before taking a motion.

Motion: Mr. del Valle to approve the April 18, 2024 Global Talent & Competitive Council minutes.

Mr. Brecheisen seconded the motion; **item is passed without dissent.**

Member votes recorded for Agenda Item 2A

Member Name	Vote Recorded
Brown, Clarence	Yes
Ferradaz, Gilda, Chair	Yes
Palacios, Carol	Yes
Whitaker, David	Yes

No further comments or suggestions were submitted from the members. Item closed

3. Approval – New Demand Occupation List Addition

Chairwoman Ferradaz introduced the item; Mr. Smith presented the request for SOC Code 49-3021, Automotive Body and Related Repairers, to be added to the regions Demand Target Occupation List for Miami-Dade County Public Schools.

Motion: Mr. Whitaker to approve SOC Code 49-3021, Automotive Body and Related Repairers, to be added to the regions Demand Target Occupation List for Miami-Dade County Public Schools.

Mr. Brecheisen seconded the motion; **item is passed without dissent.**

Member votes recorded for Agenda Item 3

Member Name	Vote Recorded
Brown, Clarence	Yes
Ferradaz, Gilda, Chair	Yes
del Valle, Juan Carlos	Yes
Palacios, Carol	Yes

4. Approval – New Training Provider and New Program

Chairwoman Ferradaz introduced the item, and Mr. Smith subsequently presented the request to add ACI Learning Apprenticeship Program as a new training provider with two new programs: Cybersecurity Support Technician and Tech Support Specialist. In addition, he presented a request to add two additional programs Miami-Dade County Public Schools, an established training provider: Commercial AC and Diesel Off-Road Maintenance Technician.

Motion: Mr. Brown to approve the addition of ACI Learning Apprenticeship Program as a new training provider with the programs submitted; and the addition of new programs for Miami-Dade County Public Schools.

Ms. Palacios seconded the motion; **item is passed without dissent.**

Member votes recorded for Agenda Item 4

Member Name	Vote Recorded
Brecheisen, Bruce	Yes
Ferradaz, Gilda, Chair	Yes
del Valle, Juan Carlos	Yes
Whitaker, David	Yes

No further questions or comments were presented. Item closed.

5. Approval – Summer Youth Employment Program: City of Miami Gardens

Chairwoman Ferradaz introduced the item; Mr. Smith presented program specifics for the City of Miami Gardens Summer Youth Employment Program. He further advised the Council that this agenda item would include three matters for consideration and subsequent approval.

Motion: Mr. Brown to approve the acceptance of \$100,000 in general revenue funds from the City of Miami Gardens for the Summer Youth Employment Program; the SFWIB will allocate matching funds of \$100,000 in TANF dollars to the Adult Mankind Organization, who will administer the program.

Mr. del Valle seconded the motion; **item is passed without dissent.**

Member votes recorded for Agenda Item 5

Member Name	Vote Recorded
Brecheisen, Bruce	Yes
Ferradaz, Gilda, Chair	Yes
Palacios, Carol	Yes



Whitaker, David	Yes
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No further questions or comments were presented. Item closed.

6. Approval – Summer Youth Employment Program: City of Opa-Locka

Chairwoman Ferradaz introduced the item; Mr. Smith presented program specifics for the City of Opa-Locka Summer Youth Employment Program. He further advised the Council that this agenda item would include three matters for consideration and subsequent approval.

Motion: Mr. Brown to approve the acceptance of \$50,000 in general revenue funds from the City of Miami Gardens for the Summer Youth Employment Program; the SFWIB will allocate matching funds of \$50,000 in TANF dollars to the youth Co-Op, Inc., who will administer the program.

Mr. Whitaker seconded the motion; **item is passed without dissent.**

Member votes recorded for Agenda Item 6

Member Name	Vote Recorded
Brecheisen, Bruce	Yes
Ferradaz, Gilda, Chair	Yes
Palacios, Carol	Yes
del Valle, Juan Carlos	Yes

Chairwoman Ferradaz inquired about any additional funds that may be allocated to Youth Co-Op, Inc. for the administration of the program. Mr. Smith advised that since Youth Co-Op is an established service provider with CSSF, most if the tasks associated with the administration of this program are standard in their day-to-day operations. Most of the funds will be allocated to participant expenses; however, he will review the contract to determine whether there will be any additional administrative expenses for Youth Co-Op, Inc.

No further questions or comments were presented. Item closed.

7. Approval – Renewal of Business Intermediary Contracts

Chairwoman Ferradaz introduced the item; Mr. Smith further presented the request to renew business intermediary contracts with the following organizations:

- Miami-Dade Chamber of Commerce, Inc. - Allocation: \$125,000
- CAMACOL, Inc. - Allocation: \$125,000



- Florida Minority Supplier Development Council, Inc. - Allocation: \$75,000
- Greater Miami Chamber of Commerce – Allocation: \$150,000
- Beacon Council Economic Development Foundation, Inc. – Allocation: \$100,000

Mr. Smith further advised that the renewal of the business intermediary contracts will facilitate the continuance of essential support services for businesses that are experiencing substantial workforce changes. This will help to mitigate the impact of job cuts and foster economic stability in the region.

Motion: Mr. Whitaker to approve the allocation of an amount not to exceed \$575,000 in WIOA Dislocated Worker funds to renew Business Intermediary contracts with the five organizations as listed. Ms. Palacios seconded the motion; **item is passed without dissent.**

Member votes recorded for Agenda Item 7

Member Name	Vote Recorded
Brecheisen, Bruce	Yes
Brown, Clarence	Yes
del Valle, Juan Carlos	Yes
Ferradaz, Gilda, Chair	Yes

No further questions or comments were presented. Item closed.

8. Approval – Denial of New Training Vendor Application

Chairwoman Ferradaz introduced the item; Mr. Smith provided further details regarding the request to deny My IT Future Institute's application to become a new training provider for the agency at this time.

Chairwoman Ferradaz asked if anyone from the agency was online to provide public comment. Mr. Bryan Foxx, General Manager of My IT Future Institute, introduced himself and advised that he wanted to understand the reason behind the possible denial of the organization's training application.

Mr. Smith explained that My IT Future Institute, a new training organization, underwent a standard review of its operational documents to become a new training provider with CSSF. During this process, CSSF staff discovered that My IT Future Institute is owned by the same person who previously operated New Horizons Computer Learning Company, a previous CSSF training vendor that ceased operations in 2023. The closure left many students in a state of uncertainty regarding the next steps with their education.



In addition, CSSF staff discovered about an ongoing case involving the Department of Veterans Affairs Office of Inspector General and the Department of Justice. The owner of both organizations is currently under investigation for potentially overcharging the VA for services, not reporting tuition waivers and scholarships provided by GI Bill students, and falsely certifying compliance with Title 38 ban on incentive compensation – tied to student enrollment. To date, no information is available that certifies that the issue has been resolved or that 'My Future IT Institute' has been separated from the one owner.

Motion: Mr. Brown to approve the recommendation to reject the Training Vendor Application for 'My Future IT Institute' at this time. The provider may re-apply for consideration after all legal matters have been resolved. Mr. del Valle seconded the motion; **item is passed without dissent.**

Mr. Foxx offered to assist any students who were left in limbo from New Horizons' closure. He assured the committee that My Future IT would be clear of all investigations within the next 45-60 days. He emphasized that their involvement in the case was due to their status as an affiliated franchise. Bryan clarified the structure of the New Horizons corporate entity and its franchise locations. He further explained that each franchise applies for its own training license individually, and that the corporate entity no longer exists due to poor leadership.

Mr. Brecheisen inquired about a civil lawsuit against the New Horizons franchise and its owner. Mr. Foxx confirmed that the lawsuit, which the US Attorney's office filed, targeted every franchise owner due to issues with falsified attendance and other criminal activities. He further explained that the VA often requires students to repay the difference between their training benefits and the amount paid for by the VA, which can put some students in financial distress.

Mr. Brecheisen and Mr. Whitaker discussed the staff's recommendation to deny the application further. Mr. Smith clarified that although the staff can suggest approval or denial, only the board has the authority to approve or deny an application.

Mr. del Valle suggested postponing the decision until the legal matter is resolved, which would result in the same outcome as a direct denial; however, Mr. Brown and Chairwoman Ferradaz agreed that the original motion would be best to ensure that the board receives all updates when the organization re-submits an application for consideration.

The Committee decided to recommend to the board to disapprove the Future Institute's application. My future IT is eligible to re-apply once the matter is resolved.



Member votes recorded for Agenda Item 7

Member Name	Vote Recorded
Brecheisen, Bruce	Yes
Ferradaz, Gilda, Chair	Yes
Palacios, Carol	Yes
Whitaker, David	Yes, with stated amendments

No further questions or comments were presented. Item closed.

Being as there were no further questions or concerns, the meeting adjourned at 9:33am.

DRAFT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 8/22/2024

AGENDA ITEM NUMBER: 3

AGENDA ITEM SUBJECT: GUIDELINES FOR ELIGIBLE TRAINING PROVIDER LIST REQUIREMENTS

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **HIGH ROI THROUGH CONTINUOUS IMPROVEMENT**

STRATEGIC PROJECT: **Emphasize work-based learning and training**

BACKGROUND:

On July 1, 2024, CareerSource Florida revised the Administrative Policy for the Eligible Training Provider List (ETPL) requirements, and related federal and state requirements. The purpose of this policy is to provide guidance to local workforce development boards (LWDBs) on the Eligible Training Provider List (ETPL) and related federal and state requirements, performance standards, data reporting, and procedures for determining initial and continued eligibility of training providers and programs of study.

The ETPL is mandated by Section 122 of WIOA, which requires the Governor, through the state workforce development board, CareerSource Florida, Inc., to establish criteria, information requirements, and procedures on the eligibility of training providers of training services in the state. Additionally, Florida's 2021 Reimagining Education and Career Help (REACH) Act charges the Florida Department of Commerce (FloridaCommerce) with establishing ETP criteria focused on participant outcomes.

The workforce development system established under WIOA emphasizes informed consumer choices, job-driven training, provider performance, and continuous improvement. The quality and selection of training providers and programs of study are vital to achieving these core principles and are the responsible of both the SWDB and LWDBs.

The Administrativ Policy for Eligible Training Providers List Requirement outline the following items:

- How State and Local ETPL will be updated and requirements on eligible training providers for the State ETPL and Local ETPLs.
- Provider and Program Eligibility for the State ETPL and allowable additional criteria for ETP that LWDBs can establish.

- Programs of study requirements including: industry-recognized post secondary credential, a secondary school diploma, or equivalent; employment, or measurable skills can leading to one of the above credneitals); and programs of study that can be included in State and Local ETPL.
- Outlined guidance of the State's Initalial eligibility criteria for Training Providers and Training Programs applying for the State ETPL.
- Guidance on Registered Apprenticeships Programs on the State ETPL, out-of-local area, and out-of-state training providers eligibility for State and Local ETPL
- Details regarding the state ETPL Portal required for all training providers
- Guidance on annual reporting requirement for ETPs and programs, and continued eligibility requirements.

SFWIB Staff have met to discuss any implications of this policy on CSSF local policy for ETPL and any additional guidance needed from the state on this revised policy.

The following impacts were determined:

- CSSF's existing Training Vendors must apply to the State's ETPL list. If there is no grace period for this transition and registered vendors are not automatically enrolled in the ETPL Portal, this may impact CSSF's available training programs and vendors.
- FloridaCommerce will require all training providers to upload an annual report into the ETPL portal on all enrolled, and completed individuals for each program of study to be considered for continued eligibility. This student data must include social security numbers. CSSF anticipates that our approved training providers will raise concerns about sharing students' social security numbers.
- FloridaCommerce will be establishing the minimum criteria a training provider must achieve for completion, earning, and employment rates of eligible participants. Once these criteria are established, training providers will be required to meet at least two of the minimum criteria for subsequent eligibility. This may pose a conflict with CSSF Training Vendor performance requirements for continued eligibility.
- Florida Commerce requires that applications for continued eligibility be submitted three months prior to the end of a current eligibility period. This may create a burden on CSSF, which will be providing support and assistance to our Training Vendors so that they can maintain their eligibility.
- Florida Commerce allows Training Vendors who have a credential listed on the Master Credential List to meet requirements for the state's ETPL. CSSF requires that training vendors offer industry-recognized credentials. Training Vendors may express concerns about being approved for the State list but not CSSF because of the difference in credential requirements.

Staff have submitted additional question to the State for further guidance and have notified existing providers of changes. Training, support, and updated guidance/resources will be developed and provided to new and existing providers to ensure compliance and expansion on available programs.

FUNDING: N/A

PERFORMANCE: N/A

ATTACHMENT



**POLICY
NUMBER
090**

Administrative Policy

Title:	Eligible Training Providers List Requirements		
Program:	Workforce Innovation and Opportunity Act		
Effective:	3/1/2016	Revised:	7/1/2024

I. PURPOSE AND SCOPE

The purpose of this policy is to provide guidance to local workforce development boards (LWDBs) on the Eligible Training Provider List (ETPL) and related federal and state requirements, performance standards, data reporting, and procedures for determining initial and continued eligibility of training providers and programs of study.

II. BACKGROUND

Workforce Innovation and Opportunity Act (WIOA) Title I training can be provided through a variety of contract mechanisms, or it may be funded through an Individual Training Account (ITA) that is used to purchase training from an Eligible Training Provider (ETP). ETPs are postsecondary providers of training services that are eligible to receive funds from LWDBs as prescribed in Section 133(b) of WIOA. The ETPL is mandated by Section 122 of WIOA, which requires the Governor, through the state workforce development board, CareerSource Florida, Inc., to establish criteria, information requirements, and procedures on the eligibility of training providers of training services in the state. Additionally, Florida's 2021 Reimagining Education and Career Help (REACH) Act charges the Florida Department of Commerce (FloridaCommerce) with establishing ETP criteria focused on participant outcomes.

The workforce development system established under WIOA emphasizes informed consumer choices, job-driven training, provider performance, and continuous improvement. The quality and selection of training providers and programs of study are vital to achieving these core principles.

III. AUTHORITY

[Workforce Innovation and Opportunity Act of 2014, Public Law 113-128](#)

[20 Code of Federal Regulations \(CFR\) 680.400 et seq., Subpart D – Eligible Training Providers](#)

[Training and Employment Guidance Letter \(TEGL\) No. 8-19 and TEGL No. 8-19, Change 1](#)

[TEGL No. 13-16](#)

[TEGL No. 3-18](#)

[TEGL No. 21-22](#)

[Section 445.003\(7\)\(b\), Florida Statutes \(F.S.\)](#)

[Section 445.004\(4\)\(h\), F.S.](#)

[Section 1005.21, F.S.](#)

[Section 1008.39, F.S.](#)

IV. POLICIES AND PROCEDURES

An ITA may be used to pay for any allowable type of training if the program of training services (also referred to as a “program of study”) is on the ETPL. ETPs are entities that are eligible to receive WIOA Title I-B funds for adult and dislocated worker participants who enroll in training programs, through ITAs. ITAs may also be used for WIOA Title I Youth funds to provide training to older, out-of-school youth, ages 18-24, and in-school youth, ages 16-21.

WIOA requires that each state ensure qualified providers offering a variety of job-driven training programs are available. A training provider must provide a program of study to be included on the ETPL.

A. STATE AND LOCAL ETPL

FloridaCommerce and the LWDBs must work together to identify ETPs to be included on the state ETPL. LWDBs must select approved training providers from the state ETPL. In addition to the criteria outlined in this policy, LWDBs may add additional requirements for training providers, except registered apprenticeship programs (RAPs), that supplement the criteria and information requirements for an ETP or program of study. This will result in training providers that are on the state ETPL that may not be

eligible for inclusion on the local ETPL; therefore, the local ETPL will be a subset of the state ETPL. LWDBs that do not establish additional requirements through local policy must include all state ETPs on its local ETPL. Note: All ETPs on a local ETPL must first be on the state ETPL.

State and local ETPLs must be maintained in the state's online labor exchange and case management system, Employ Florida. Also, LWDBs must make the state ETPL or their local ETPL, as appropriate, publicly available through their local websites.

B. PROVIDER AND PROGRAM ELIGIBILITY UNDER WIOA

To be eligible to apply for inclusion on the ETPL and to receive training funds under WIOA Section 133(b), the training provider must be one of the following types of entities detailed in 20 CFR 680.410(d):

1. Institutions of higher education such as universities, colleges, or other public or private institutions of higher education that provide programs that lead to a recognized postsecondary credential.
2. RAPs.
3. Other public or private training providers, which may include community-based organizations and joint labor-management organizations.
4. Eligible providers of adult education and literacy activities under WIOA Title II, if these activities are provided in combination with training services as described in 20 CFR 680.350.

Additionally, LWDBs may be included on the ETPL if they meet the conditions of WIOA Section 107(g)(1), which states that authority may be permitted to LWDBs to provide training services pursuant to a request from the LWDB if the local board:

1. Submits a request or an application to FloridaCommerce for approval by the CareerSource Florida Board of Directors, which must include:
 - a. Satisfactory evidence that there is an insufficient number of eligible providers of such a program of training services to meet local demand in the local area;
 - b. Information demonstrating that the LWDB meets the requirements for an eligible provider of training services under WIOA Section 122; and
 - c. Information demonstrating that the program of training services prepares participants for an in-demand industry sector or occupation in the local area; and
2. Makes the proposed request or application available to eligible providers of training services and other interested members of the public for a public comment period of not less than 30 days.

C. PROGRAM OF STUDY

A program of study is a course, class, or structured regimen that provides training leading to:

1. An industry-recognized postsecondary credential, a secondary school diploma, or equivalent;
2. Employment; or
3. Measurable skills gains leading to one of the above.

Training services may be delivered in person, online, or using a blended method or approach. Online training providers may apply and be considered for inclusion on the state and local ETPLs but are required to meet the same eligibility and performance criteria established for classroom-based instruction providers. Training programs must also be made physically and programmatically accessible for individuals who are employed and individuals with barriers to employment, such as persons with disabilities.

ETPs may offer programs of study that include:

1. Occupational skills training including training for non-traditional employment;
2. On-the-Job Training (OJT);
3. Incumbent Worker Training (IWT);
4. Programs that combine workplace training with related instruction, which may include cooperative education programs;
5. Private-sector training programs;
6. Skill upgrading and retraining;
7. Entrepreneurial training;
8. Job readiness training provided in combination with training services or transitional jobs;
9. Adult education and literacy activities, including activities of English language acquisition and integrated education and training programs, provided concurrently or in combination with services provided in the programs listed in numbers 1. through 7., above; and
10. Customized training conducted with a commitment by an employer or group of employers to employ an individual upon successful completion of the training.

D. INITIAL ELIGIBILITY (TRAINING PROVIDERS)

Initial eligibility for the ETPL applies to all training providers except RAPs registered with the Florida Department of Education (DOE). The training provider must supply verifiable, program-specific performance information pursuant to the criteria established by federal regulations and state statutes under which the provider applies to become an ETP. The information provided must support the training provider's ability to serve participants.

To meet initial eligibility to be included on the ETPL, a training provider must provide the following:

1. A description of the training or educational institution including the provider's address, email, Federal Employer Identification Number (FEIN), and the name of the contact person;
2. Verification the provider is licensed, certified and/or otherwise authorized under Florida law to provide training services (this applies to in-state and out-of-state providers);
3. A detailed description of each program of training services being submitted for initial eligibility determination;
4. Data supporting the cost of attendance (including, but not limited to, tuition and fees);
5. Whether the program leads to a credential on the Master Credentials List (MCL) or any other industry-recognized credential(s) which can be used as part of a sequence in an individual's career lattice;"
6. Whether the provider has developed the training in partnership or collaboration with a business or industry (identifying the business or industry);
7. Identification of the in-demand industry sectors and occupations that best fit with the training program;
8. A description of prerequisites, skills, and knowledge required prior to the commencement of the training; and
9. Information related to WIOA performance indicators (employment, median earnings, credentials) other than measurable skills gains.

All eligibility determinations are made based on the review of required information, which must be submitted through the ETPL portal in Employ Florida, as outlined in **Section IV. I – ETPL Portal** of this policy.

Training providers seeking initial eligibility determinations should contact an LWDB in the local area or planning region in which they plan to operate. The LWDB will provide the training provider with guidance and assistance with the ETPL application process and requirements, as needed. **The LWDB will review the application to ensure documentation requirements are met and notify the State ETPL Coordinator via email at ETPL@commerce.fl.gov that a determination of initial eligibility request has been submitted. When conducting a preliminary review of training provider applications, the LWDB must do so using only the state's criteria. The LWDB should not apply any additional local requirements or criteria during the preliminary review process.**

The State ETPL Coordinator will approve or deny the application and notify the training provider of the determination through Employ Florida or the training provider's preferred mode of communication as indicated in the application. If approved, the ETP will be added to the state ETPL.

Alternatively, training providers may directly contact the State ETPL Coordinator at ETPL@commerce.fl.gov to request an initial eligibility determination. The State ETPL Coordinator will review the application to ensure that all documentation requirements are met. The State ETPL Coordinator will follow the aforementioned process for determining eligibility and providing notification to the training provider for approval or denial of the initial eligibility request.

Training providers and the programs of study that are approved will receive initial eligibility for one year and will be subject to the continued eligibility requirements subsequent to their initial eligibility period.

E. INITIAL ELIGIBILITY (PROGRAMS OF STUDY)

A training provider's request for an initial eligibility determination must be accompanied by a request for initial eligibility determination for at least one program of study. A training provider may request initial eligibility determinations for multiple programs of study, but each program of study is reviewed independently. When an ETP with continued eligibility for one or more programs of study requests that a new program of study be added to the ETPL, the new program of study will undergo an initial eligibility determination and may be approved or denied.

Training providers seeking initial eligibility for a program of study should contact an LWDB in the local area or planning region in which they plan to operate. The LWDB will provide the training provider with guidance and assistance with the ETPL application process and requirements, as needed. The LWDB will review the application to ensure documentation requirements are met and notify the State ETPL Coordinator via email at ETPL@commerce.fl.gov that a determination of initial eligibility request for a program of study has been submitted.

All eligibility determinations are made based on the review of required information, which must be submitted through the ETPL portal in Employ Florida, as outlined in **Section IV. I – ETPL Portal** of this policy. The State ETPL Coordinator will approve or deny the program application and notify the training provider of the determination(s) through Employ Florida or the preferred mode of communication indicated in the application for initial eligibility.

Alternatively, training providers may directly contact the State ETPL Coordinator at ETPL@commerce.fl.gov to request an initial eligibility determination for one or more programs of study. The State ETPL Coordinator will review the application to ensure that all documentation requirements are met. The State ETPL Coordinator will follow the aforementioned process for determining eligibility and providing notification to the training provider for approval or denial of the initial eligibility request.

F. CONTINUED/SUBSEQUENT ELIGIBILITY

After a training provider has completed the one-year initial eligibility period, the training provider is required to apply for continued eligibility and recertify their program(s) of study every two years to maintain their eligibility for the ETPL. This process requires submission of performance and cost information for each program of study listed on the state ETPL.

Applications for continued eligibility must be submitted three months prior to the end of their current eligibility period. Training providers applying for continued eligibility of programs of study must log in to the ETPL portal to review and update all required fields and forms for each program of study for which continued eligibility is being sought. If the LWDB is assisting the training provider with their subsequent eligibility, the LWDB will review the program application to ensure all documentation requirements are met and notify the State ETPL Coordinator that a continuing eligibility request has been submitted for the program(s) of study. The State ETPL Coordinator will review all information provided and notify the LWDB and the provider of approval or denial through Employ Florida or the preferred mode of communication outlined in the application.

Each training provider seeking continued eligibility must supply the following information as required by 20 CFR 680.410:

1. Verification the provider is licensed, certified, or otherwise authorized under Florida law (if applicable) to be a provider of training services. This requirement applies to in-state and out-of-state providers.
2. Information reported to state agencies on federal and state training programs other than WIOA Title I-B programs as listed below:
 - a. The total number of persons enrolled in the program;
 - b. The total number of WIOA participants enrolled in the program;
 - c. The total number of persons completing the program;
 - d. The total number of WIOA participants completing the program;
 - e. Quality¹ of the program of study including a program that leads to a recognized postsecondary credential;
 - f. Provider's ability to offer industry-recognized certificates and credentials;
 - g. The total number of persons awarded a Recognized Postsecondary Credential (or other credential, if applicable);
 - h. The total number of WIOA participants awarded a Recognized Postsecondary Credential (or other credential, if applicable);
 - i. The total number of persons employed after completing the program;
 - j. The total number of WIOA participants employed after completing the program;

¹ Florida defines quality as training programs that meet the minimum criteria as defined in this policy as well as programs that develop skills valued by priority industry sectors.

- k. Data identifying the cost of attendance and costs of tuition and fees for WIOA participants completing the program;
- l. Information on recognized postsecondary credentials (or other credential, if applicable) received by WIOA participants;
- m. Whether the credential can be used in conjunction with other credentials as part of a sequence to move an individual along a career pathway or up a career ladder;
- n. Description of how the provider will ensure access to programs of study throughout the state, including in rural areas, and using technology (as applicable);
- o. Description of provider's ability to provide trainings that are physically and programmatically accessible for individuals who are employed and individuals with barriers to employment, including individuals with disabilities;
- p. Information reported to state agencies with respect to federal and state programs of study (other than the program carried out under WIOA), including one-stop partner programs;
- q. Performance on WIOA performance indicators;
- r. The degree to which programs of study relate to in-demand industry sectors and occupations in the state;
- s. Timeliness and accuracy of ETP's performance reports; and
- t. Any additional factors that are determined appropriate within the parameters of WIOA and statutes.

G. REGISTERED APPRENTICESHIP PROGRAMS

In accordance with the National Apprenticeship Act (NAA) (50 Stat. 664, chapter 663; 29 U.S.C. 50 et seq.), entities that carry out RAPs are exempt from the initial and continued eligibility requirements described in this policy. RAPs must be included and maintained on the ETPL until:

1. The RAP notifies FloridaCommerce it no longer wants to be included on the list;
2. The program becomes deregistered under the National Apprenticeship Act;
3. The program is determined to have intentionally supplied inaccurate information; or
4. A determination is made by FloridaCommerce that the RAP substantially violated any provision of Title I of WIOA or the WIOA regulations, including 29 CFR part 38.

Because RAPs are exempt from all initial and continued eligibility requirements, the LWDBs may not impose additional criteria or information requirements for RAP sponsors except as outlined in Training and Employment Guidance Letter Nos. 08-19 and 08-19, Change 1, and TEGL No. 13-16, Change 1.

A RAP is an ETP if it is registered with DOE, Office of Apprenticeship (OA), or any other state's State Apprenticeship Agency (SAA). Although they are automatically eligible for ETPL inclusion, RAP sponsors seeking to have their apprenticeship programs listed on the ETPL must still "opt-in" by informing the State ETPL Coordinator at ETPL@commerce.fl.gov. RAPs opting-in may be referred to the State ETPL Coordinator by CareerSource Florida, LWDBs, or DOE. If a RAP expresses interest in being on the state ETPL, the ETPL Coordinator must request the RAPs provide the following information:

1. Occupations included in the RAP;
2. The name and address of the RAP sponsor;
3. The name and address of the Related Technical Instruction provider and the location of instruction if different from the program sponsor's address;
4. The method and length of instruction; and
5. The number of active apprentices.

RAPs on the state ETPL must be included on all local ETPLs in the state and shall remain on the ETPLs until removed or upon written request for removal by the RAP sponsor to the ETPL Coordinator at ETPL@commerce.fl.gov.

FloridaCommerce will regularly coordinate with USDOL, CareerSource Florida and DOE to ensure that necessary updates are made to any information previously provided by RAP sponsors or training providers. FloridaCommerce will also coordinate with DOE to ensure that RAPs registered with the DOE are made aware that they are eligible for placement on the ETPL, and that DOE is informed when a RAP that is registered with USDOL's OA or another state's SAA contacts FloridaCommerce to opt-in to inclusion on the ETPL.

Apprenticeship programs that are not registered with DOE, OA, or another state's SAA are not considered RAPs and must complete the initial eligibility and continued eligibility procedures. Pre-apprenticeships, including quality registered pre-apprenticeships leading to RAPs, are not automatically approved for inclusion on the ETPL and are not exempt from requirements outlined in this policy. Other programs of training services offered by a RAP sponsor or a RAP's provider of related instruction are likewise not automatically eligible.

H. OUT-OF-LOCAL-AREA AND OUT-OF-STATE PROVIDERS

State policies and procedures may provide for reciprocal or other agreements established with another state to permit the use of ITAs for ETPs in another state. As such, participants may choose ETPs and programs of study located outside of the state or local area if the program is on the state's ETPL and in accordance with state and local area policies.

Out-of-state postsecondary training institutions that are not operating in Florida are not required to be licensed by the Florida Commission for Independent Education (CIE). However, out-of-state providers must provide the following information:

1. Information needed for initial eligibility or continuing eligibility determination;
2. Evidence that the institution (and applicable programs) is accredited by an accreditation agency approved by the U.S. Department of Education;
3. Evidence that the institution meets the licensing requirements of its home state; and
4. Evidence that the institution is identified as active on the ETPL in its state of origin or native state. To provide performance information for its programs, out-of-state providers are required to report their student completer data to FloridaCommerce under established reporting mechanisms.

Out-of-local area and out-of-state training providers must request an initial eligibility determination for each program of study to be included on the state ETPL. Out-of-state providers must also provide documentation, uploaded to the ETPL portal, which validates the above-referenced criteria. These training providers must contact the state ETPL Coordinator directly to request their initial eligibility and the initial eligibility of their programs of study.

I. ETPL Portal

The state ETPL is managed by FloridaCommerce and maintained in Employ Florida, the state's online labor exchange and case management system. Employ Florida connects employers and job seekers and provides information about training opportunities available in the state, including training program services eligible for funding under WIOA Section 133(b).

The ETPL portal is the platform used to maintain ETPLs and record consumer information, including, but not limited to, cost and performance information for each approved program of study. The ETPL portal is the mechanism used by FloridaCommerce to manage the ETPL process, and by LWDBs and training providers to apply for initial eligibility and re-apply for continued eligibility.

The ETPL portal supports WIOA participants in making informed choices about ETPs and programs of study and allows FloridaCommerce to disseminate state and local ETPLs to employers, training providers, workforce staff, One-Stop career center partners, and the public, including individuals with disabilities and individuals with limited English proficiency. Consumer choice is ensured by making the state and local ETPLs, accompanied by performance and cost information, widely available and easily accessible. ETPLs must be disseminated in a format that facilitates comparison between programs of study and is searchable, user-friendly, and easily understood by individuals seeking information on training outcomes.

J. PERFORMANCE CRITERIA

As required by Section 445.003(7)(b), F.S., FloridaCommerce must establish the minimum criteria a training provider must achieve for completion, earnings, and employment rates of eligible participants. Once criteria are established, training providers will be required to meet at least two of the minimum criteria for subsequent eligibility.

Like the RAP exemption from the eligibility requirements, RAPs also are exempt from ETP performance reporting requirements in WIOA Sections 116(d)(4) and 122, including any additional ETP reporting requirements that have been added by the state or local area.

K. ANNUAL REPORTING

No later than Aug. 31 of each year, training providers must upload information into the ETPL portal on all enrolled and completer individuals for each program of study being considered for continued eligibility. This student data must be submitted each year for each program of study and must include the social security numbers for each enrolled and completer individual to allow for the calculation of minimum performance levels as required in 20 CFR 680.460(g).

The ETPL portal provides a secure solution for the transmission of Personally Identifiable Information (PII). ETPs, excluding RAP sponsors, must upload student data including the social security numbers and completed training of all individuals enrolled during a specific timeframe as determined by policy. Any transmission of PII shall occur in accordance with FloridaCommerce security policies and any disclosure of PII from an education record must be carried out in accordance with the Family Education Rights and Privacy Act (FERPA), including provisions related to prior written consent. As allowed pursuant to 34 CFR 99.31, DOE has designated FloridaCommerce as an authorized representative to enforce or comply with federal legal requirements relating to WIOA.

L. DENIAL, DEACTIVATION, REMOVAL, OR LOSS OF PROVIDER OR PROGRAM ELIGIBILITY

There are circumstances under which training providers may be denied, deactivated, removed, or lose their eligibility for inclusion on the state ETPL, as outlined below. Prior to approving an ITA for a WIOA-eligible individual, LWDBs must ensure that training providers and program of study are, or continue to be, included on the ETPL at the time the participant is enrolled in the program of study.

(1) Denial

A program of study that FloridaCommerce determines does not meet the eligibility requirements shall be issued a denial notice within 30 calendar days of FloridaCommerce's receipt of the application. A separate denial notice will be issued for each program of study being denied and will include the reason(s) for denial and provide appeal rights, as applicable.

(2) Deactivation

Once an ETP or program of study is approved, it will remain on the state's ETPL through the continued eligibility period of two years unless removed by FloridaCommerce for documented training provider and/or program of study violations. Training providers or programs of study are subject to deactivation and removal from the ETPL if:

1. FloridaCommerce determines the training provider intentionally supplied inaccurate information or substantially violated any provision of Title I of WIOA regulations, including 29 CFR Part 38;
2. The program of study fails to meet the states' minimum performance levels as required in 20 CFR 680.460(g); or
3. The training provider loses its license or accreditation from its accrediting body.

(3) Loss of Eligibility and Removal

A program of study may be removed from the state ETPL if:

1. The training provider fails to supply participant data required for the performance review by the annual due date of Aug. 31.
2. It is determined that the training provider intentionally supplied inaccurate information or substantially violated any provisions of Title I of WIOA or the WIOA regulations, including 29 CFR part 38.
3. It is determined that the provider is engaging in fraud or other criminal acts, incapacity, unfitness, neglect of duty, official incompetence, irresponsibility, misfeasance, malfeasance, gross mismanagement, waste, nonfeasance, or lack of performance.

FloridaCommerce will electronically send a notice of removal from the ETPL to the LWDBs and to the training provider. LWDBs must not issue a participant an ITA for a training provider/program of study that is determined to have lost eligibility for inclusion on the ETPL. If WIOA participants are already enrolled and have received an ITA for a training provider/program of study that subsequently becomes deactivated or removed from the ETPL, LWDBs may allow enrolled participants to complete the training program; however, no new enrollments may occur. LWDBs must develop local operating procedures to ensure no enrollments are made after the effective date of the notice of removal. Procedures should also

include how any existing participants who are enrolled in the program of study will be handled.

(4) Re-application

Training providers may reapply under the initial eligibility criteria provided in this policy.

M. APPEALS

For an appeal of any decision made at the state level, the appellant shall follow the appeals procedure established by FloridaCommerce. For an appeal of any decision made by an LWDB, the appellant shall follow the appeals procedure established in its local plan by the LWDB making the decision.

N. ETPL AND NON-ITA TRAINING SERVICES

There are exceptions to the required use of the ETPL for ITA-funded training by LWDBs. In the following situations covered by these exceptions, a contract for services between the LWDB and the training provider may be attained and implemented to ensure services are provided instead of selecting a training provider from the state ETPL.

(1) Work-Based Training

WIOA supports training and work experience for job seekers through work-based training, which is coordinated by LWDBs through collaboration with local employers. These activities, like OJT, Customized Training, and IWT do not require inclusion on the ETPL, in accordance with 20 CFR 680.530. Please see [Administrative Policy 100](#) for additional information on work-based training.

(2) Training Contracts

A program of study may be provided through training contracts instead of ITAs when there is not sufficient availability of eligible training providers in the local area to accomplish the purpose of an ITA. These contracts may be used for cohort training, per TEGl 21-22, Attachment 1, or in one of the other situations prescribed in 20 CFR 680.320. Because training contracts do not use ITAs, the training provider is not required to be included on the state or local ETPL. The LWDB must have written procedures in place that describe how such a determination is made and the process for contracting with the training provider(s).

(3) Non-WIOA

The ETPL is a requirement of WIOA and only applies to programs that are supported by WIOA funding. Providers of training services that do not intend to seek WIOA funding do not need to request or pursue ETPL inclusion.

V. DEFINITIONS

- 1. Continued Eligibility:** “Continued Eligibility” or “Subsequent Eligibility” is the eligibility determination that allows training providers to remain on the ETPL until the next eligibility determination.
- 2. Credential:** A WIOA indicator consisting of a recognized postsecondary credential (an industry-recognized certificate or certification, a certificate of completion of an apprenticeship, a license recognized by the state involved or federal government, or an associate or baccalaureate degree) or a secondary school diploma, or its recognized equivalent, during participation in or within one year after exit from the program.
- 3. Eligible Training Provider (ETP):** A provider of training services or programs of study (as prescribed in 20 CFR 680.410) that has met the eligibility requirements to receive WIOA funds for providing training service programs to eligible individuals.
- 4. Eligible Training Provider List (ETPL):** A statewide or local compilation of ETPs (as prescribed in 20 CFR 680.410) and approved programs of training services or programs of study (as prescribed in 20 CFR 680.420).
- 5. Individual Training Account (ITA):** A payment agreement with an ETP established on behalf of a WIOA participant for a program of training services or programs of study as prescribed in WIOA section 134(c)(3).
- 6. Initial Eligibility:** The initial determination that allows a training provider and approved program of training services or programs of study onto the state or local ETPL for the first year. An established ETP may also request an initial eligibility determination for a new program of study.
- 7. Local ETPL:** A subset of the state ETPL created when LWDBs establish, through local policy, additional requirements for ETPs and programs of study. All ETPs on a local ETPL are also on the state ETPL, maintained in Employ Florida.
- 8. Master Credentials List (MCL):** Required by the Reimagining Education and Career Help (REACH) Act, the Master Credentials List is a comprehensive list of state-approved degree and non-degree credentials of value that prepare Floridians for in-demand occupations. Credentials on the list satisfy the criteria set forth by the Florida Credentials Review Committee in the Framework of Quality.

- 9. Personally Identifiable Information (PII):** Information used to distinguish or trace an individual’s identity, either alone or when combined with other personal or identifying information, linked or linkable to a specific individual.
- 10. Program of Training Services:** A “Program of Training Services” or “Program of Study” as prescribed in 20 CFR 680.420. Such a program consists of one or more courses or classes, or a structured regimen, leading to one or more of the following: A recognized postsecondary credential, secondary school diploma or its equivalent; employment; or a measurable skills gain toward such a credential or employment.
- 11. Registered Apprenticeship Program (RAP):** A program that is registered with the USDOL Office of Apprenticeship (OA) or any State Apprenticeship Agency (SSA) as prescribed in 20 CFR 680.470(a). Florida’s State Apprenticeship Agency is the Florida Department of Education’s Office of Apprenticeship.
- 12. Sponsor (of a Registered Apprenticeship Program):** Any person, association, committee, or organization operating an apprenticeship program and in whose name the program is (or is to be) registered or approved.
- 13. State ETPL:** A list of all Eligible Training Providers and Programs who have been approved to receive WIOA funding through ITAs. It is maintained by FloridaCommerce within the state’s ETPL MIS portal.
- 14. Training Provider:** A university, college, public or private technical or vocational training institution, a private training company or private instructor, or a company employee who is qualified to provide instruction that leads to a recognized postsecondary credential, license, secondary school diploma or equivalent.

VI. REVISION HISTORY

Date	Description
07/19/2024	Issued by the Florida Department of Commerce.
09/19/2023	Revised by the Florida Department of Commerce and approved by CareerSource Florida Board of Directors.
03/01/2016	Policy issued by the Florida Department of Economic Opportunity.



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 8/22/2024

AGENDA ITEM NUMBER: 4

AGENDA ITEM SUBJECT: FUTURE BANKERS TRAINING CAMP PROGRAM

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Joint contribution for youth career pathway models**

BACKGROUND:

On December 21, 2023, the SFWIB approved an allocation of \$125,000 to fund the Future Bankers Training Camp. The Future Bankers Training Camp (Future Bankers Camp) Program is designed to motivate and tap into the talent of minority students in low income areas and provide them with a promising career path in the financial services industry. Upon completing the program, students are eligible to receive the American Bankers Association (ABA) and America Institute of Banking (AIB) Bank Tellers Certificates. The high school graduates will earn summer school credits and have the option to apply for dual enrollment credits toward an associate degree from MDC and receive National Academy Foundation (NAF) Certification.

The Future Bankers Camp is partnered with the Adult Mankind Organization (AMO) Youth Program to facilitate the recruitment of up to 50 in-school youth participants into the program. This innovative four week summer camp provided hands-on experience for future students interested in a financial services career. The camp provided up to 50 students with the opportunity to enhance their math, communication and financial literacy skills by completing an internship with a financial institution and receiving an industry certification. The program took place from July 1, 2024 through July 26, 2024.

The Future Bankers Camp received matching program dollars from various banking institutions for Program Year (PY) 2023-2024 and provided opportunities to students as follows:

PY 23-24 Future Bankers Training Program Outcomes	
# Of Participants	50
# of who completed 150 hours of classroom training	50
# of who participated in an internship	50
# of participants who received the ABA Banker's Teller's Certification	50
# of financial institutes that provided internships	25
# of high schools who participated in the program	17

The Future Bankers Camp, supported by over 25 local banks, aligns with Miami-Dade County Public Schools' partnership and its involvement in Opportunity Miami, formerly known as the One Community One Goal Targeted Industries Implementation Plan.

For Program Year 2023-2024, the Future Bankers Camp featured a two-week virtual Teller and Customer Service Training, enabling participants to earn the American Bankers Association (ABA) Certificate. Following the virtual training, participants engaged two week in-person work-based learning experiences at their designated banks. A total of 50 Future Bankers successfully earned their ABA Certificates, completed their internships, and participated in the program, representing 17 Miami-Dade high schools with Academy of Finance career academies. All 50 participants achieved a measurable skills gain by attaining the ABA Banker's Teller Certification.

Participating banks included Ocean Bank, BankUnited, Intercredit Bank, City National Bank, Continental National Bank, Community Bank of Florida, Espirito Santo Bank, Florida International Banking Association, Mercantil Commercebank, Popular Community Bank, Professional Bank, Regions Bank, TD Bank, the South Florida Banking Institute, and Wells Fargo Bank.

FUNDING: N/A

PERFORMANCE: N/A

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 8/22/2024

AGENDA ITEM NUMBER: 5

AGENDA ITEM SUBJECT: APPRENTICESHIP PROGRAM ON-THE-JOB TRAINING PERFORMANCE UPDATE

AGENDA ITEM TYPE: **INFORMATIONAL**

RECOMMENDATION: N/A

STRATEGIC GOAL: **BUILD DEMAND-DRIVEN SYSTEM W/ EMPLOYER ENGAGEMENT**

STRATEGIC PROJECT: **Maximizing collaborative partnerships**

BACKGROUND:

At the August 18, 2022, Board meeting, the South Florida Workforce Investment Board (SFWIB) approved an allocation of up to \$215,250 in Workforce funding to support the Bean Automotive Group's Apprenticeship Program through On-the-Job Training (OJT). This funding aimed to provide a 30 percent reimbursement for gross wages for up to 25 participants, covering 2,000 hours of OJT. The program initially set wages at \$14.00 per hour for the first 1,000 hours, increasing to \$14.50 per hour for the next 1,000 hours.

However, during recruitment, Bean Automotive recognized the need to increase wages to attract more applicants, raising the hourly rate to \$16.00 for the first 1,000 hours and \$16.50 for the second 1,000 hours. As a result, the Board approved an additional \$28,500 in Workforce funding at the December 15, 2022, meeting, bringing the total funding to \$243,750.

This adjustment proved effective, leading to the recruitment of 17 participants, 11 of whom successfully completed their training on March 22, 2024. Of the six participants who did not complete the program, five have secured employment. A total of \$145,129.08 was expended on the program. Currently, 16 out of the 17 recruited participants are employed, with an average wage of \$17.20 per hour.

To ensure compliance with state and federal performance requirements, SFWIB staff conducts follow-ups, particularly focusing on the key metric of Employment in the Second Quarter After Exit. For the participants who completed their training in March 2024, the follow-up period covers July through August, representing the second quarter after exit.

Key Outcomes:

- Employment Retention: All 11 participants who completed the training are currently employed with Bean Automotive Group, earning an average wage of \$16.50 per hour.
- Employment for Non-Completers: Of the six participants who did not complete the training, all are employed. Two are working in the automotive industry, earning an average wage of \$20.12 per hour, while the remaining three are employed in other fields, earning an average wage of \$15.50 per hour.
- Unemployment: Only one participant is currently not employed, having been released by the employer due to background clearance issues.

This update highlights the success of the program in securing stable employment for the majority of participants, particularly within the automotive industry.

FUNDING: N/A

PERFORMANCE:

Miami Dade College Helpdesk Technician Apprenticeship Program Performance		
Local Workforce Development Area (LWDA) Performance	SFWIB Initial Goals	Actual Participants
Number of Participants Served	25	17
Number of Participants Completing Training (Min Goal is 75%)	19	11
Training Completion Rate	76.00%	64.71%
Number of Participants Placed into Jobs (Min Goal is 75%)	19	16
Employment Rate	76.00%	94.12%
Cost-to-Train	\$9,750	\$8,537
Cost Per Placement	\$12,828.95	\$9,070.57
Average Wage	\$16.25	\$17.20
Net Economic Benefit	\$19,671.05	\$25,329.43
Return-On-Investment	\$2.02	\$2.79
Economic Impact	\$373,749.95	\$405,270.88

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 8/22/2024

AGENDA ITEM NUMBER: 6

AGENDA ITEM SUBJECT: TAKE STOCK IN CHILDREN SCHOLARSHIP PROGRAM

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB staff recommends to the SFWIB Global Talent Competitiveness Committee to recommend to the Board the approval to allocate an amount not to exceed \$300,000 in Temporary Assistance for Needy Families funds to Big Brother Big Sisters of Miami, Inc. for Take Stock in Children (TSIC) administration, as set forth below.

STRATEGIC GOAL: **DEDICATED COMMITMENT TO YOUTH PARTICIPATION**

STRATEGIC PROJECT: **Joint contribution for youth career pathway models**

BACKGROUND:

On June 15, 2023, the SFWIB Global Talent and Competitiveness Council approved a \$1.4 million allocation of Temporary Assistance for Needy Families (TANF) funds to purchase 186 Florida Prepaid College Plan scholarships for the Take Stock in Children (TSIC) program. However, this allocation did not include administrative costs for the program.

Take Stock in Children, Inc. is dedicated to supporting economically disadvantaged youth and their families, with a primary mission of keeping youth in school and offering scholarships to those who successfully complete high school.

Previously, TSIC managed the scholarship program independently. However, in July 2018, TSIC entered into a collaborative partnership with Big Brothers Big Sisters of Miami, Inc. (BBBS-Miami) through a lead agency agreement. BBBS-Miami now serves as the administrator and fiscal agent for all agencies allocated scholarships. They will provide management and administrative services on behalf of TSIC for the Florida Prepaid College Plans purchased by the SFWIB.

There are a total of eight participating agencies. Each agency is responsible for program implementation and case management, working collaboratively to keep youth in school and provide scholarships to those who successfully complete high school. Additionally, these agencies offer educational, social, and mentoring services to at-risk youth who are less likely to enroll in post-secondary education. To ensure comprehensive support, youth will participate in dual activities with both the respective agencies and BBBS-Miami, receiving multiple services from each.

In following the procurement process of Miami-Dade County, Administrative Order No.:3-38, it is recommended that the SFWIB waive the competitive procurement as it is recommended by the Executive Director that this is in the best interests of the SFWIB. A two-thirds (2/3) vote of the quorum present is required to waive the competitive procurement process and award an allocation not to exceed \$300,000 in Temporary Assistance to Needy Families funding to Big Brothers Big Sisters of Miami, Inc. for the programmatic and administrative cost of the Take Stock in Children Scholarship Program.

FUNDING: Temporary Assistance for Needy Families

PERFORMANCE: N/A

NO ATTACHMENT



SFWIB GLOBAL TALENT COMPETITIVENESS COUNCIL

DATE: 8/22/2024

AGENDA ITEM NUMBER: 7

AGENDA ITEM SUBJECT: CULINARY SKILLS TRAINING

AGENDA ITEM TYPE: **APPROVAL**

RECOMMENDATION: SFWIB Staff recommend to the Global Talent and Competitiveness Council to recommend to the Board the approval to allocate an amount not to exceed \$120,000 in Workforce System funds to Youth CO-Op for a Culinary & Catering Skills Training at Miami Dade College (Miami Dade College Culinary Institute), as set forth below.

STRATEGIC GOAL: **IMPROVE SERVICES FOR INDIVIDUALS W/ BARRIERS**

STRATEGIC PROJECT: **Improve employment outcomes**

BACKGROUND:

At the April 16, 2024, Board meeting, the South Florida Workforce Investment Board (SFWIB) approved an allocation of up to \$120,000 in Workforce Systems funding to support Culinary & Catering skills training for 45 participants. However, due to the program year ending before all logistics could be finalized, the Culinary and Catering Employment Training (CCET) Program's implementation was delayed.

The CCET Program is a collaborative initiative between SFWIB, Miami Dade College (MDC), and the AGAPE Network. Training will be conducted at the AGAPE Network's fully equipped kitchen, with instruction provided by experienced MDC faculty and expert industry trainers. SFWIB will fund the training and related expenses, while MDC will deliver the training services.

The program consists of 8 weeks of instruction, totaling 200 hours of culinary and job skills training. It aims to equip up to 45 eligible participants with practical experience in basic culinary skills, culminating in certifications from Florida ServSafe and the American Hotel and Lodging Education Institute.

This investment will prepare participants for successful careers in the culinary industry, providing them with the necessary skills and credentials to enhance their employment prospects.

FUNDING: Workforce Innovation and Opportunity Act (WIOA)

PERFORMANCE:

Culinary Program Estimated Performance	
Local Workforce Development Area (LWDA) Performance	SFWIB Initial Goals
Number of Participants Served	45
Number of Participants Completing Training (Min Goal is 75%)	34
Training Completion Rate	75.00%
Number of Participants Placed into Jobs (Min Goal is 75%)	34
Employment Rate	75.00%
Cost-to-Train	\$2,667
Cost Per Placement	\$3,555.56
Average Wage	\$15.00
Net Economic Benefit	\$26,444.44
Return-On-Investment	\$7.44
Economic Impact	\$892,500.00

NO ATTACHMENT